## **Attitudes in Action**

## **Humility and Mutuality**

**Acknowledges** own constraints and capacities, can say I don't know, let's work through this together

**Never** condescends or enters partnership and capacity strengthening work knowing all the answers

**Demonstrates** good listening

**Initiates** and maintains partnership with a commitment to mutual decision making

**Shows** an openness to learning in all capacity strengthening endeavors **Exhibits** a commitment to a reciprocal learning process

## **Patience and Flexibility**

**Demonstrates** required patience with the understanding that partnership and capacity strengthening is a process that needs to be honored as much as the 'product'

Shows flexibility with different paces of organizational change

Adjusts approach to reflect differences in partners and partnerships

**Accesses,** adapts and customizes the range of partnership and capacity strengthening tools available

**Quickly** and appropriately applies different communication techniques (email, verbal communication, etc.) to fit the situation

## **Trust-building**

**Creates** a safe space for real partnership, effective capacity strengthening and open mutual learning

Suspends judgment and seeks to understand before being understood

## **Culturally Appropriate**

Appreciates cultural (including organizational culture) differences and dynamics and the way that they impact partnership and capacity strengthening **Demonstrates** cultural sensitivity in partnerships and capacity strengthening efforts

**Demonstrates** diplomacy and diplomatic communication in work with colleagues and partners

Continues to learn and improve cultural competencies

## **Empowering and Optimistic**

Builds from a profound respect for people's intelligence, spirit and spirituality
Seeks and contributes to an equal balance of power within a partnership
Seeks to make capacity strengthening an empowerment process
Identifies dynamic groups of people that are relevant to lead the process for change within the organization and community
Demonstrates and fosters a sense of efficacy on the part of the partner

# **Key PCS Attitudes**

#### ATTITUDE:

A settled way of thinking or feeling, informed by knowledge, skills and experience, typically reflected in a person's behavior.

#### Patience and Flexibility

Creates an environment for mutual understanding and embracing change at an agreed pace, with accommodation for each other's differences in joint endeavors

#### Culturally Appropriate

Understands the context in which one is working and demonstrates appropriate and respectful behavior when working with partners and peers

#### Humility and Mutuality

Listens well, expresses openness for learning, and provides the information needed for shared decision making

### **Trust-building**

Creates and supports an environment of trust in all partnership and capacity strengthening work

#### Empowering and Optimistic

Supports and strives for partner ownership and success in all partnership and capacity strengthening efforts



| Partnership & | Capacity Strengthening